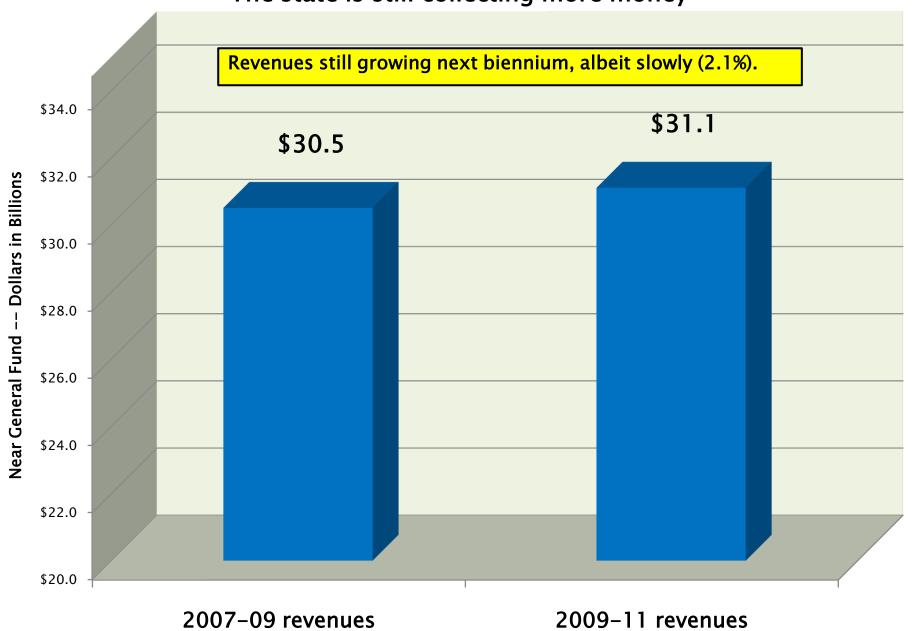


Olympia does <u>not</u> have a revenue shortage

- Revenue collections are coming in lower than was <u>anticipated</u> -- but revenue is still coming in
- Despite downturn in economy Washington state government still expects more revenue in 2009-11 than in 2007-09

Yes We Can, Part I:
The state is still collecting more money



Deficit <u>characterized</u> as \$8.3 billion

- \$1.3 billion deficit for 2007-09*
- + \$6.5 billion for 2009-11*
- + \$500 million ending reserve (assumed)

\$8.3 billion

^{*} Based on 2/19 preview of state's March revenue forecast

Deficit <u>characterized</u> as \$8.3 billion

- Does <u>not</u> count savings from HB 1694 (signed by governor 2/18)
- Does <u>not</u> count federal money (likely, there will be around \$3 billion available)
- Does not assume tapping of Rainy Day Fund (containing \$700 million in 2009-11)
- \$1.4 billion (of \$8.3 billion) due simply to proposed policy changes, compensation increases

"Educating" of the public has begun already

- Published remarks by majority party convey hopelessness over size of problem
 - "Awful", "horrendous", "devastating"
 - "There just isn't a way to cut our way out of this"
- Will the public conclude tax increases are the only solution?
 - Is stage being set to put tax measure on statewide ballot (likely in June)?

Can legislators balance 2009-11 budget without tax increases?

- Yes, we can!
- Without massive tax hikes
- Without decimating taxpayer-funded services for the most vulnerable
- Without huge layoffs of public employees
- Without undermining public education
- First step: counter the overheated rhetoric

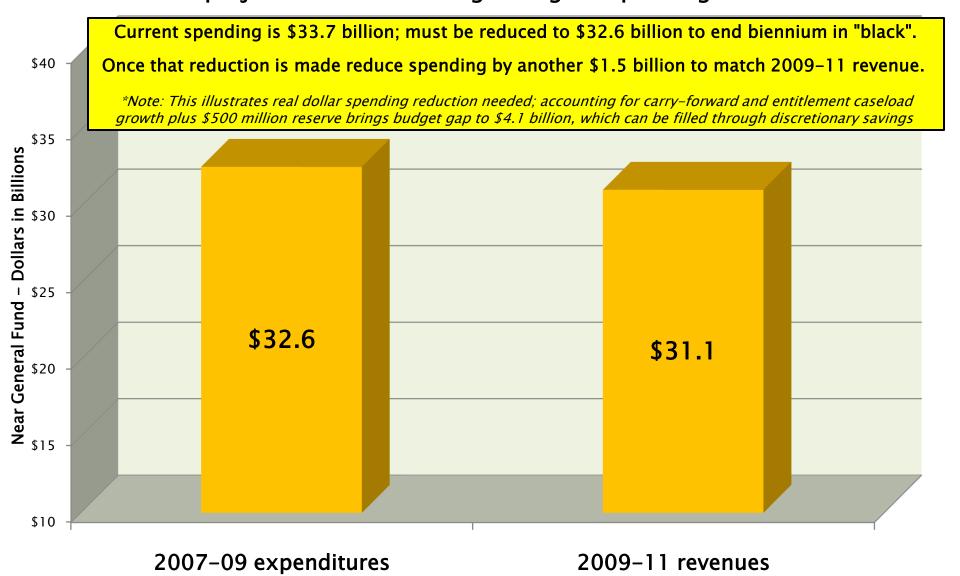
Yes, we can: If families faced this situation...

- If your income declined wouldn't you hold off on that planned addition to your house?
- Wouldn't you eliminate purchases your reduced income won't cover, then freeze your level of spending?
- If you did all that would you be able to move forward and get by financially?

Yes, we can: What lawmakers can do

- Balance this biennium's budget.
- From there it's \$1.5 billion in reduced spending to match projected 2009-11 revenues -- NOT \$8.3 billion.
- Add entitlement caseloads and carry-forward costs, then reduce discretionary spending (based on priorities) to balance the new budget.

Yes we can, Part II: Match projected revenue through marginal spending reductions



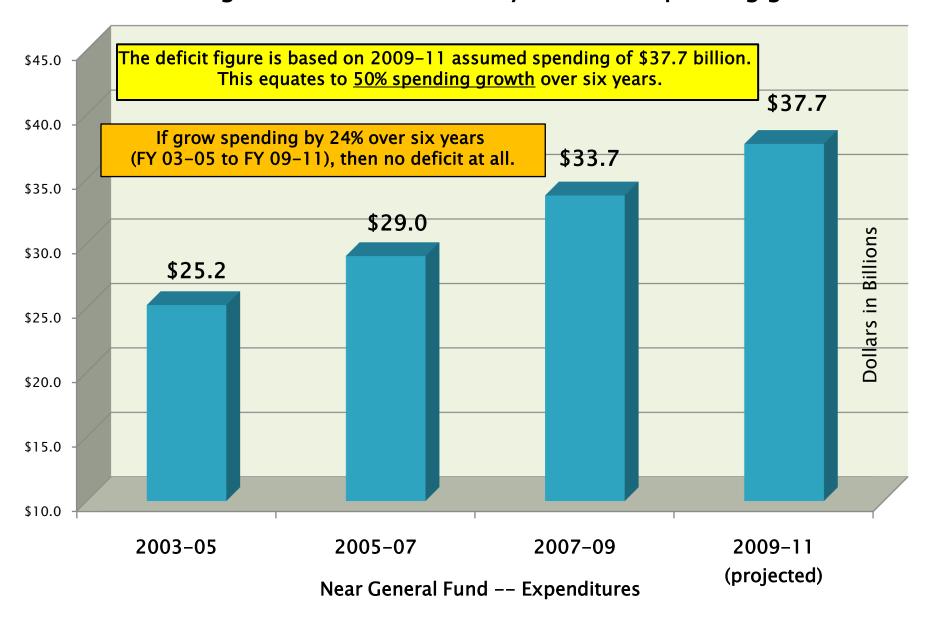
^{*} ESHB 1694 signed into law earlier this week reduced appropriation to \$33 billion, but failed to account for caseload adjustments. Absent full accounting biennial costs, the chart will characterize expenditures based on 2008 supp. budget enacted last session.

Yes, we can: Get back to basics



- What is the point of government? What programs and services must it provide?
- What programs and services would be nice to have – but are unaffordable in these difficult times?
- When it comes to taxpayer dollars should priority go to people in nursing homes or to special interests?

Yes we can, Part III:
"Deficit" figure based on historically untenable spending growth



Source: LEAP (2003-05 based on 2004 supp.; 2005-07 based on actual spending; 2007-09 from 2008 supp)

Yes, we can: Examples of getting back to basics

- While private employers are laying off people to balance their budgets, can't state employees and vendors forego increases in pay, benefits and rates?
- Pull back on programs started in past four years life sciences discovery fund, all-day kindergarten expansion, health care to 300% federal poverty level
- Reform current programs Basic Health Plan, General Assistance-Unemployable, bilingual education, antismoking, learning improvement days, use competitive contracting (as authorized in 2002)

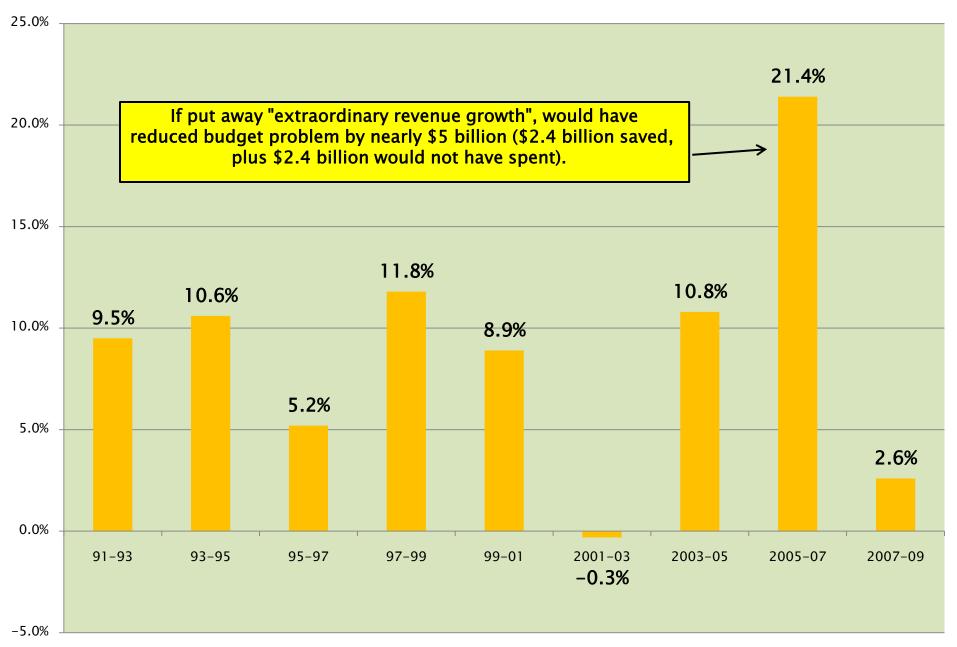
Yes, we can: Balance budget without new taxes

- \$1.5 billion budget gap, plus caseload entitlements and reserve, is manageable
- Majority party has publicly confirmed tax measure will be on ballot
- Likely strategy: adopt bare-bones budget, offer to let voters "buy back" services
- Translation: Voters being asked to bail out poor spending decisions

Yes, we can: Put state back on firm footing

- Capture exceptional revenue growth when possible (SJR 8209)
- Match spending growth to revenue growth (SJR 8210)
- Avoid tax hikes, add no more policy-related costs
- Don't rely excessively on one-time, federal money for ongoing programs

Constitutional General-State Revenue Growth



^{*} Revenue growth history recast to reflect inclusion of REET to constitutional definition in FY 06.

